

Procurement Services

Strategic Partnerships - improving our procurement access

RDA Group provide IT Procurement Services which allow you to take advantage of the strategic partner supply agreements we have in place with leading vendors including IBM, VMware, HP, Microsoft, Sage, Citrix, Cisco and Symantec. These relationships ensure we have access to competitive pricing and volume purchasing agreements which in turn act beneficially for our clients.

By relying on us for your procurement needs, your staff are freed of the ongoing acquisition and management of your IT assets. RDA Group work in collaboration with your team to ensure we understand your business and technology requirements in order to conduct procurement in a way that seamlessly continues your operations and future growth.

“RDA Group can develop a procurement strategy that will assist in reducing the overall total cost of ownership. By managing an ongoing procurement process and your compliance and licensing requirements, we can help to maximise your return on investment.”



That little bit extra makes a BIG difference

The procurement service provides expertise and consultancy in hardware provision, software and licensing agreements, asset management and disposal. RDA Group assess the volume and pattern of recurring hardware purchases in order to negotiate with vendors to establish supply agreements.

The supply contract can be structured in a variety of ways depending on your requirement, from guaranteed discount levels to cost-plus arrangements. A supply agreement with RDA Group ensures we source you the best possible price and provide additional value added services as part of your contract.



Some of these services include:

- Guaranteed pricing levels
- Vendor negotiation on planned purchases (including price benchmarking)
- Advice on appropriate brands and models
- Vendor Product Roadmaps
- Advice on Standard Operating Environment (SOE - Hardware and Application)
- Lifecycle management in line with your policy
- Upgrade available to Full Asset Tagging service
- Licence Compliance Management
- Holding reserve stock (conditions apply)